From: Anja Obradovic

Date: 2015-02-20 4:02 GMT-06:00 Subject: Compatel_ consultas relacionadas la nueva publicación de las autorizaciones To: "<u>reglas.autorizaciones@ift.org.mx</u>" <<u>reglas.autorizaciones@ift.org.mx</u>>

Dear Sir/Madam Hope my email finds you well;

I am writing on behalf of company Compatel (local Mexican entity Mobile Cloud Services) that wishes to enter into the Mexican telecommunication market and to present its innovate MVNO business model that is already implemented in more than 20 countries within Europe, Latin America and Africa;

Compatel represents a mixture of fixed and mobile network, operating on NGN principles, emulating GSM network behaviour. Compatel users will not have classical SIM cards but will perform authentication and registration on Compatel network (via TDM and IP) for the services via GSM principles and protocols. Compatel Ltd has own switching and transmission infrastructure and Core Network and customers are connected through open API's, that is the reason why radium spectrum usage is not needed. This business model is approved and authorized under full MVNO license in many European countries. Compatel believes that it would be necessary to ensure that MVNOs are able to obtain interconnection conditions which are not in any way affected and compromised by the fact that they will not use radium spectrum (their own nor radium spectrum from operators), and on that way open Mexican telecommunication market for providers who are operating on NGN – Next Generation Principles.

I read the publication of the new requirements for the authorizations carefully and I have only one doubt relating it:

• I would like to check if we apply for the type of IFT authorization- A as distributor of telecommunication services (capitulo 2) with the usage of numbering resources on Mexican market we do not have obligations posed under below relating the usage of spectrum i.e. authorization B (capitulo 3)?Do we have a free choice of the MVNO model with the use of own network and numbering resources allocated by Ifetel with the exclusion of use of radium spectrum for its service provisioning (voice and SMS), not its own and not from the Mobile Network Operators with whom Compatel signs interconnection agreement?

Muchas gracias para la explicación, Anja